

INCREASE YOUR HITRATE FOR NEW BUSINESS OPPORTUNITIES

*Meet with qualified
cleantech innovations*



Enhance, differentiate and grow the company offer by linking with a vetted pool of the Nordic's best cleantech innovators, developing businesses and in-the-works ideas. A partnership with Nordic Cleantech Innovation Link (NCIL) gives you firsthand access to a growing pool of pre-screened, game changing cleantech innovations.

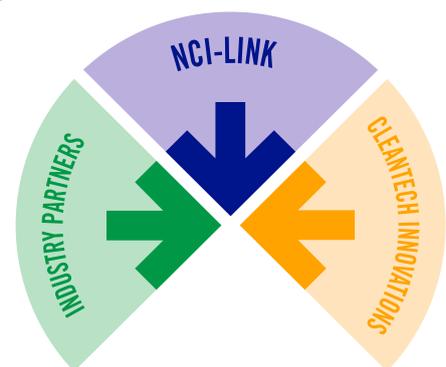
Consider us your tech scout pilot

Our Nordic pool already contains more than 50 pre-screened and qualified companies in broadly defined cleantech categories: air and water, behaviour, energy, materials, nature services and transport. We attract more than 100 new applicants every year. Those with the strongest innovation ideas, who meet our high standards for sustainability and business potential, are welcome to join. This unique network already benefits industry leaders like Alfa Laval, E.ON and Siemens.

Be first with NCIL

As an industry partner, you don't just gain access to a range of innovative technology companies looking to establish key industry relations and alliances – we make sure you find and meet with those relevant to you.

Together, we create commercial and technological development projects by working with the member companies of your choice. We drive these projects by arranging company visits, hosting matchmaking workshops and leading informal steering groups. As an industry partner, you also get valuable market exposure, invitations to cluster activities, trend analyses and interest groups.



**NORDIC CLEANTECH
INNOVATION LINK**

MATCHING INDUSTRY AND NEW SUSTAINABLE TECHNOLOGY

Learn more at
NCI-LINK.ORG

Möjlighet. Mulighed. Mulighet. Our words may vary slightly, but there is one language all Swedes, Danes and Norwegians share with the rest of the world — Cleantech. At Nordic Cleantech Innovation Link, we believe in making business connections across borders and building Nordic cleantech success stories.

Need to stay competitive? Have a committed cleantech scouting agenda? Are you actively searching for external innovation partnerships? Want to renew your product portfolio or internal processes? Partner with Nordic Cleantech Innovation Link.



Get results like our partners

Mats Nilsson, R&D Manager at Alfa Laval, is a pleased NCIL partner currently exploring a number of possibilities from our cleantech pool:

"I see this partnership as a means of access to pre-screened innovation quality," Nilsson says. "Our hit rate for new technologies and trends is typically 10-15%, but through this partnership it's 30-40%, which saves us both time and money."

Lars Bierlein, E.ON Nordic's Head of Program Office in Business Innovation, views Nordic Cleantech Innovation Link as a valuable tool for E.ON's innovation work:

"In our nearly five years of partnership, many interesting companies and solutions have been presented and evaluated within diverse areas like isolation materials, wave power, battery technology, lighting and biogas production," Bierlein says.

Partner with us for efficient and effective development opportunities. Contact your national representatives of Nordic Cleantech Innovation Link at Cleantech Inn Sweden, ETEQ Venture in Denmark or OREEC in Norway.

Nordic Cleantech Innovation Link is an independent, non-profit Nordic network that brings open innovation to industries searching for clean and sustainable technologies for the future. NCIL is operated by Cleantech Inn Sweden, ETEQ Venture in Denmark and OREEC in Norway. Acting without ownership interest in SMEs, NCIL works as a promoter and facilitator to increase business opportunities for everyone – industry partners and SMEs alike. Our work is funded in part by national representatives, other public bodies and industry partners.

Cleantech Inn Sweden is a non-profit business accelerator exclusively for early stage cleantech innovation companies, which meet the standards of the Cleantech Inn screening process for both sustainability and business potential and capacity. The match-making process for creating business opportunities between members and established industries was initiated here. *See more at cleantechinn.se*

ETEQ Venture Support in Denmark aims to assist innovative and ambitious early-stage business ventures in realising their full potential. ETEQ Venture Support creates value for ventures in three ways: sharpening strategies, searching for ideal investor(s) and guiding for optimal exits. Particularly focused on hi-tech, cleantech and medtech venture projects, ETEQ Venture Support also assists corporate and financial investors searching for venture opportunities. *See more at eteqventure.com*

OREEC is a Norwegian network of companies, research institutes, educational institutions and local authorities within cleantech. OREEC's mission is to stimulate innovation and business development through increased cooperation between members and an array of cluster development activities. *See more at oreec.no*



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